NEW JERSEY DIVISION OF TAXATION TECHNICAL BULLETIN

TB- 60 ISSUED: 7-3-08

TAX: BULK SALES, TRANSFERS, OR ASSIGNMENTS TAX COMPLIANCE

TOPIC: TAX PAYMENT OBLIGATIONS OF SELLERS, TRANSFERORS OR ASSIGNORS, AND PURCHASERS, TRANSFEREES OR ASSIGNEES

Section 3 of P.L. 1995, Chapter 161, (C.54:50-28), as amended by P.L. 2007, Chapter 100, signed into law June 28, 2007 and Section 5 of P.L. 2007, Chapter 100 (C.54:50-38), signed into law June 28, 2007, and effective August 1, 2007, provides that all State taxes are subject to review when the Director of the Division of Taxation reviews the records of alcoholic beverage retail licensees and the records of sellers, transferors or assignors of business assets. The law further states that "the director shall notify the purchaser, transferee or assignee that a possible claim for State taxes exists and include the amount of the State's claim."

For the purposes of this Technical Bulletin, the term "transferor(s)" includes "seller(s), transferor(s) or assignor(s), and the term "transferee(s)" includes "purchaser(s), transferee(s) or assignee(s)."

"Bulk sale, transfer or assignment" means any sale, transfer or assignment, in whole or in part, of a person's business assets, not made in the ordinary course of business.

"Business" means any endeavor from which revenue or consideration is realized for the purpose of generating a profit or loss.

"Business assets," tangible or intangible, include, but are not limited to, goodwill, materials, supplies, licenses, patents, copyrights, equipment, leases, merchandise or other inventory and realty if the *primary* use of the realty is to support a business on its premises.

"State tax debts" mean deficiencies (i.e. underpayments), delinquencies (i.e. unfiled tax returns), assessments, penalties, interest, fees and costs.

The following are procedures and guidelines that may be followed in implementing the above law:

Upon receipt of an effective bulk sale notice, the Director, Division of Taxation will notify the transferee of any possible claim for State taxes.

In order for the bulk sale notice to be effective, it must be filed (a) by the transferee, (b) on the form prescribed by the Director (C-9600) and be accompanied by an executed contract(s) enumerating the price, terms and conditions thereof, and (c) be *received* by the Director at least ten days before the proposed transaction closes.

Following receipt of the notice of bulk sale transfer, the Director will review the transferor's account to identify outstanding tax liabilities. Within 10 days, the Director will forward a notice of the amount of escrow to be held at the time of transfer to the attorney /designee of the transferee. The escrow amount will include deficiencies (i.e. underpayments), delinquencies (i.e. unfiled tax returns), any audit assessment(s) (fixed or pending) and the tax on the gain from the transfer of the asset(s).

When an Alcoholic Beverage Retail license is being sold, transferred or assigned, in order to secure a Clearance Certificate for Transfer, the transferee's attorney/designee must sign the notice of escrow and return it to the Division.

To assist the Director in estimating the gain on the transfer of asset(s) and the estimated tax on the gain, the transferor must complete an Asset Transfer Tax Declaration (see form TTD below) provided by the Division of Taxation. Upon receipt by the Division of the completed form TTD, the escrow may be adjusted, if appropriate.

If the transferor has no state tax debts, then the Division will issue a letter of clearance to the transferee permitting the release of any previously requested escrow to the transferor.

After the transaction closes, the Division will demand from the attorney/designee of the transferee, payment out of the escrow for any state tax debts that exist and/or a payment for the transferor's declared estimated tax on the gain from the transfer of assets. The Division will issue a receipt indicating the application of the payment of the estimated tax on the gain to the transferor's attorney/designee.

After all final returns have been filed and all final payments of State tax debts are remitted, the Division will authorize the release of the remaining portion of escrow held by the attorney/designee of the transferee by issuing the Division's letter of clearance. This letter *pertains solely to* and permits the release of the balance of funds held, as directed by the Division's notice of escrow, to the transferor and relieves the transferee of any further liability. This letter does not release the transferor from any liabilities that may be determined to be due at some future date as a result of an audit of the books and records of the transferor.

Issued by Regulatory Services Branch New Jersey Division of Taxation



ASSET TRANSFER TAX DECLARATION

P.L 2007, Chapter 100 (A5002) N.J.S.A. 54:50-38

New Jersey Division of Taxation Bulk Transfers

Form TTD This form may be reproduced

ox 245		(Please print or type)	
Trenton NJ 08695-0245		, , , , , ,	
Party Information Seller's Name:		NJ ID#	
Purchaser's Name:		NJ ID#	
Business Type (check one			
S-Corporation * [] F	Partnership * [] LLC * [] Corporation [[] Proprietor [] State of Formation	
		NR[] SS#	
* Number of partners/m	nembers/shareholders: [] <u>Every</u> partner	r/member/shareholder must complete a declaration	
Will transferor operat	e any other business under the above refe	ferenced ID after the sale? Yes [] No []	
	yes, explain		
Realty Location		<u> </u>	
Block(s)	Lot(s)		
Street Address]	
City	State	Zip	
Calculation of Estimated	Tax (to nearest dollar) See reverse side for		
1. Consideration / P	urchase Price	1. \$, , ,	
2. Settlement Charges		2. \$, , , ,	
3. Non Depreciated	Cost	3. \$, ,	
4. NOL Carryover a	nd/or Current Year Loss	4. \$, , ,	
5. IRC Section 1037	1 Exchange (if applicable)	5. \$, ,	
6. Gain (subtract lir	nes 2, 3, 4 & 5 from line 1)	6. \$, ,	
7. Amount of Gain I	Deferred (if applicable)	7. \$, ,	
8. Current Year Gai	n (subtract line 7 from line 6)	8. \$, ,	
9 % Share o	of Gain if K-1 (multiply line 8 by percentage)	/ / /	
10. Applicable Tax Rate		10. %•_	
	on Gain Due (line 9 multiplied by line 10)	, ,	
Taxpayer's Declaration	allment proceeds? Yes [] No [] (if yes, n this declaration is correct. I am aware that if any of	, give details on reverse side.) of the foregoing information provided by me is knowingly	
Date	Owner/Partner/Member Signature		
	Print		

N.J.S.A. 54:50-38 instructs the Director, Division of Taxation, to notify the purchaser, transferee or assignee of business assets of any possible claim for State taxes. This directive includes all final business tax returns and payment.

Procedure

The <u>estimated tax on the gain portion</u> of the escrow to be held at closing is initially calculated by multiplying the gross consideration by the tax rate of the taxpayer.

Upon completion of this declaration, submission to and review by the Division, the <u>estimated tax</u> on the gain portion of the escrow may be reduced appropriately.

Upon closing of the transaction, the escrow will be held by the **transferee's attorney** and the <u>estimated tax on the gain portion</u> of the escrow will be demanded by the Division to be applied to the appropriate tax type and year. A confirmation of receipt and the application of the estimated tax payment will be sent to the transferor's attorney.

The taxpayer files their year end business tax return, claims credit for the payment and pays any additional tax due. They may request a refund or credit if an overpayment exists.

Specific Line Instructions for Estimated Tax Calculation Special Note: Lines 1 through 8 establish gain. Line 9 assigns share.

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- Line 2: Total amount of settlement charges to transferor associated with this transaction.
- Line 3: If fully depreciated enter zero.
- **Line 4:** Current loss and/or carryover loss from previous year(s).

Line 1: Total price or consideration of all assets being transferred.

- **Line 7:** Calculate amount deferred based on installment or short term notes.
- **Line 10:** Corporations use 6.5%, 7.5% or 9% based on Entire Net Income. For all other returns use the NJ1040 or NJ1040NR applicable rate but not less than 2%.
- Line 11: Minimum corporate tax: \$500, \$750, \$1,000, \$1,500 or \$2,000 based on NJ Gross Receipts. Minimum NJ1040 or NJ1040NR tax 2%.

This is the declared amount that the Division will review to consider a reduction of the <u>estimated tax on the gain portion</u> of the escrow.

Details of Installment proceeds:						